**Příloha 2:** Cenová nabídka - znění mailu pana Radka Budzichowskiho (Country Account Manager CEE) ze dne 10. 10. 2018

Dear Michal,

Thank you for the meeting yesterday and for the email confirming the structure of the data. The tables look good to us. I can also confirm to your question from our meeting - all items in WoS Core Collection have UT tags (WoS identifiers).

As per our discussion yesterday, we’ve prepared the additional, direct InCites subscription / data purchase offer which will probably be the most efficient for you.

2018

* InCites Benchmarking & Analytics direct access subscription continuation (access period October 2018 – September 30th 2019): $62 415 USD net
* Custom Data File (2016/2017 data): $60 000 USD net

**2018 TOTAL: $122 415 USD net**

2019 – option year I

* InCites Benchmarking & Analytics direct access subscription continuation (access period October 2019 – September 30th 2020): $66 160 USD net
* Custom Data File (2018 data): $30 000 USD net

**2019 TOTAL: $96 160 USD net**

2020 – option year II

* InCites Benchmarking & Analytics direct access subscription continuation (access period October 2020 – September 30th 2021): $70 130 USD net
* Custom Data File (2019 data): $30 900 USD net

**2020 TOTAL: $101 030 USD net**

All prices are in USD and exclude VAT

Subject to contract

Offer valid if contract signed before 30.11.2018

Option years 2019 & 2020 may be executed but can also be disregarded by any party of the contract.

Option years 2019 & 2020 pricing might change if the data range or data structure changes are requested by the customer.

On the conference piece: Best way to go would be to just consider everything in SCIE/SSCI/AHCI/ESCI as journal content, and everything exclusively in CPCI as conference content. We don’t really strictly classify things into buckets (particularly over time – for instance, the book index didn’t even exist 10+ years ago). So you will see book series items in the conference edition (and you may also see some in the journal editions). You also see things that are dual indexed in CPCI and the journal editions, which means something presented at a conference, but subsequently published in a journal (maybe the publisher has set up a deal with the conference, for instance). This is why we suggest including only the items that are exclusive to CPCI in the conference file – that would mean these papers were counted as conference content. Please confirm that this would work for you.

I am looking forward to hearing back from you.

Have a nice day,

Radek

**Radek Budzichowski**

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